

Report: Evaluating the joint action Joint procurement process for purchasing bulk energy in the Zlín Region, Czech Republic

Context and rationale

Energy Agency of the Zlín Region (EAZK) has been carrying out a procurement process for purchasing bulk energy for the organisations established by the Zlín Region since 2007. Due to the coordinated process considerable results have been achieved in saving financial sources incurred for energy bills of all organisations established by the Zlín Region. The model of the joint procurement of purchasing bulk energy proved to be successful, generating considerable savings suitable for further investments to the energy efficiency or RES development.



Description of the Joint Action Joint procurement process for purchasing bulk energy in the Zlín Region

Since 2013, on account of the COOPENERGY project, there was an opportunity to extend this process on the municipalities of the Zlín Region which were enabled to utilise knowledge and know-how of the EAZK. From 2013 until 2015 already 25 municipalities of the Zlín Region joined the process which brought them back in savings the amount 7.813.738,- CZK (app. 290.000 EUR) on energy bills both on electricity and natural gas.

How we collaborated

Until mid 2015 altogether 9 meetings focused on joint procurement process took place in the Zlín Region with 22 municipalities and stakeholders present, however, the technical part of the process needs to approach each municipality separately. Municipalities were approached also through direct emails, COOPENERGY Newsletters, Info Days, personal contact etc. Eventually, all 307 municipalities of the Zlín Region were reached and informed.

Key results of the Collaboration

- > 25 Involved Municipalities
- > 290.000 EUR saving on energy bills

Resources

1 full time job equivalent, all activities have been provided by the EAZK staff and within the existing budget of the EAZK.



Lessons learned and success factors

- Some results to be clearly visible in a short period of time
- To combine general promotion of the action with the specific approach to each municipality particularly

Barriers and proposed solutions

- Time consuming activity regarding the documentation preparation, updating the data about energy consumption through established energy management
- Frequent changes in taking-off point
- Changes in distribution tariffs
- Evaluation and need of the proper explanation to all organisations concerned
- Warrants of attorney
- Terminating of current contracts with energy suppliers – various conditions need to be respected
- the technical part of the process needed to approach each municipality separately

Perspectives, continuation of the action

More municipalities are going to be involved and this process will continue beyond the duration of the COOPENERGY project. There is a technical part of the process which is still being settling down and fine tuning. EAZK is adjusting and explaining the process, providing this way a technical support to municipalities in several steps:

- Introduction of the Coopenergy project
- Promotion of the MLG models and encouraging local actions through introduction of examples of good practices in cooperation between regional and municipal level
- Joint procurement process implementation between the Zlín Region and municipalities, with a specific approach to each particular municipality

Transferability - the success factors for collaboration

- Some results to be clearly visible in a short period of time
- Good timing – continuous monitoring of the average market price

Contact Us

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